

# Rules of tenders

**Manufacturing and delivery of a vibrocorer for ships in the French oceanographic fleet**

N°251000188

**deadline for submission of tenders: 16/10/2025 at 14:000 (PARIS time zone)**

**IFREMER**

Zone Industrielle de la Pointe du Diable  
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29280 Plouzané

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## 1. Presentation of IFREMER

As a public industrial and commercial establishment, Ifremer is under the joint supervision of the Ministry of Ecological and Solidarity Transition and Energy and the Ministry of Higher Education, Research and Innovation.

The missions of Ifremer are:

- to know, evaluate and develop ocean resources and enable their sustainable exploitation
- improve methods for monitoring, forecasting the evolution of protection and enhancement of the marine and coastal environment
- promote the economic development of the maritime world

To achieve these objectives, Ifremer concentrates its action in the following areas:

- the research
- public interest expertise (monitoring of the coastal environment and quality control of seafood products)
- the provision of resources (oceanographic fleet and technological development)
- transfer to companies and the valuation of their activities

His fields of activity are :

- monitoring, use and development of coastal seas
- monitoring and optimization of aquaculture productions
- fisheries resources, sustainable exploitation and recovery
- exploration and exploitation of ocean floor
- circulation and marine ecosystems, evolution and forecast
- great equipment for oceanography

### **Main international cooperation** :

Ifremer works in a network with the French and international scientific community, and in partnership with organizations in many countries. Ifremer's cooperation is focused on major international programs, overseas, international (United States, Canada, Russia, Japan, China, Brazil, ...), and a Mediterranean policy associating Europe with the southern shore of the Mediterranean. Ifremer's international cooperation enables a better sharing of knowledge, know-how and exchanges of scientific skills.

Its international actions are based on:

- a desire of the European Union to internationalize European research,
- an international approach of the National Agency for Research,
- A growing Mediterranean dimension.

### **IFREMER in a few figures** :

- 1500 people, 2000 including subsidiaries and associated laboratories
- annual budget of around € 213 million (excluding internal operations)
- 30 geographical sites in mainland France and DOM-TOM

## **2. Purpose of the consultation**

This contract is a framework agreement for the manufacturing and delivery of a vibrocorer for ships in the French oceanographic fleet.

## **3. Conditions relating to contract**

### **3.1. Procurement procedure**

The selected procurement procedure is the adapted procedure, in accordance with Articles R.2123-1 and R.2123-4 of the French Public Procurement Code.

### **3.2. Contract modification**

The contracting authority expressly reserves the right to make modifications to the public contract in accordance with Articles R.2194-1 to R.2194-10 of the French Public Procurement Code.

### **3.3. Division into lots**

This contract is not divided into lots. The services covered by the contract form a homogeneous whole that cannot be split into separate lots.

### **3.4. Form of the contract**

The present contract is a framework agreement with purchase orders, in accordance with Articles L.2125-1 and R.2162-3 of the French Public Procurement Code.

### **3.5. Amounts**

The minimum amount corresponds to the amount of item 20 in the unit price list. The maximum amount is € 210,000 excluding VAT.

### **3.6. CPV classification**

The main classification, in accordance with the Common Procurement Vocabulary (CPV), is:  
Main subject: 42412110-1 Extraction machines



### 3.7. Terms of award

The framework agreement will be awarded:

- either to a single company,
- or to grouped companies (consortium).

Economic operators may form consortia in the form they choose, namely as a solidar consortium or a joint consortium.

For companies submitting their offer as part of a consortium:

- one of the service providers will be designated in the commitment document as the lead member (mandatary) of the consortium;
- in the case of a joint consortium, the lead member is jointly and severally liable;
- in the case of a joint and several consortium, the commitment document is a single document indicating the total contract amount and all services that the members of the consortium undertake jointly and severally to perform;
- applications and bids are submitted either by all the grouped economic operators together, or by the lead member if they provide proof of the necessary authorizations to represent these economic operators at the contract award stage. The same economic operator cannot be the lead member of more than one consortium;
- Bids are signed either by all the grouped companies together, or by the lead member if they provide proof of the necessary authorizations to represent these companies at the contract award stage (copies of authorizations to be provided).

It's possible to submit multiple bids for the public contract(s) by acting both: :

- as individual tenderers and as members of one or more consortia: yes
- as members of several consortia: yes

### 3.8. General clauses

The contract went under the general administrative clauses applicable to industrial public contracts approved by order of March 30, 2021 (CCAG-MI).

### 3.9. Applicant initiated variant

Applicant variants are not permitted.

### 3.10. Optional Additional Services (PSE)

This contract doesn't provide for any possible additional services.

### 3.11. Negotiation

Following analysis of the proposals, Ifremer reserves the right to conduct one or more phases of negotiation(s) with the applicant(s) whose proposals are judged to be the most satisfactory in the light of the judging criteria. The discussions may cover all aspects of the offer, both technical and financial. Where appropriate, the outcome of the negotiations will be finalised with the successful candidate before notification of the contract. The contracting authority may award the contract directly without negotiation.

### 3.12. Duration of the contract

The contract is concluded for a period of 4 years, with effect from the date of notification of the framework agreement.

### 3.13. Currency unit

The currency unit is the Euro.

### 3.14. Language of proposals

Bids from applicants shall be drafted in French or English.

### 3.15. Validity period of bids

The validity period of the bids shall be 180 days from the bid submission deadline.

### 3.16. Minor modification to the consultation file

IFREMER reserves the right to make minor amendments to the consultation file no later than 5 calendar days before the deadline for submission of final bids. The contracting authority will inform all applicants in a manner that respects the principle of equality. Applicants must then submit their bids based on the amended documents and may not raise any claims in this regard. If, during the examination of the documents by the applicants, the deadline for submission of bids is postponed, the above provision shall apply according to the new deadline.

### 3.17. Additional information to be provided for the consultation file

Applicants are not required to provide additional information to the tender documents; however, each applicant is obligated to verify that these documents do not contain errors, omissions, or contradictions that would normally be detectable by a professional. In such cases, the candidate must annex to their commitment document a statement identifying these errors, omissions, or contradictions, and, if applicable, submit a complementary proposal including the cost of any additional services.

## 4. CONTENTS OF THE CONSULTATION FILE

The contracting authority will provide the applicant with the consultation file comprising :

- these rules of tenders (RC),
- the Act of commitment (AE),
- the Unit Prices list (BPU),
- the special administrative clauses (CCAP);
- the special technical clauses (CCTP);
- the technical brief.

This file is available on <https://www.marches-publics.gouv.fr>

## 5. PRESENTATION OF APPLICATIONS AND TENDERS

Applicants' bids must be written entirely in French or English. If the candidate submits the Acte of commitment (AE), the CCAP and the BPU in English, in the event of a problem of interpretation or contradiction with the French version of these documents, the only authentic version will be the French version.

Competitors' applications and tenders must be expressed in **EURO**.

### 5.1. Documents to be produced

**In support of their applications and tenders, candidates must submit the following documents:**

**1°) Form DC1** (Application letter) **to be completed, dated and signed:** see document in the consultation file.

**2°) Form DC2 to be completed, dated and signed:** see document in the consultation file.

**3°) The following certificates and declarations::**

- A certificate proving the capacity of the signatory or a delegation of authority identifying the signatory from the person authorised to bind the company ;
- The attached declaration of honour **to be signed** (see document in the consultation file) ;

**4°) The Act of commitment (A.E.),** see document in the consultation file

In application of the French Public Procurement Code, the act of commitment no longer needs to be signed when the tender is submitted. Only the tenderer who has been informed that his tender has been accepted is required to sign it. However, in order to shorten processing times, the contracting authority encourages tenderers to sign their bids as soon as they are submitted ;

**5°) The unit price list (BPU) to be completed,** see document in the consultation file ;

**6°) A technical brief to be completed (see attached),** see document in the consultation file.

## 6. APPLICATIONS SELECTION CRITERIAS

The selection criteria for applications are as follows: :



- Professional capabilities: applicant's references and workforce,
- Technical capabilities: applicant's material and technical resources,
- Financial capabilities: total turnover for the last three financial years.

## 7. BIDS SELECTION CRITERIAS

Ifremer evaluates the tenders according to the following criteria:

- Price: 50% of the final score (NF),
- The technical criteria: 50% of the final score (NT) on the basis of the technical brief form attached to the file and completed by the candidate;

Each criterion will be scored out of 20 and then weighted.

### 7.1. Price Scoring Calculation (based on amounts excluding VAT in €)

The price is evaluated as follows:

Evaluated price = amount of item 20 of the BPU + amount of item 30 of the BPU + amount of item 50 of the BPU

The maximum score of 20 is awarded to the candidate who submits the lowest « evaluated price ». The scores of the other candidates are awarded according to the formula below:

Price score (NP) =  $20 \times (P_{\text{mini}} / \text{price of the offer analysed})$

$P_{\text{mini}}$  = lowest price

### 7.2. Technical scoring calculation

The technical score (NT) is marked out of 20. It is assessed on the basis of the following sub-criteria:

Sub-criteria	Score
1. Pictures/datas of coarse sediments extracting (sand, gravel, pebbles, etc.) with the system supplied	/5
2. Presentation of the system: dimensions / weight / operability	/5
3. System modularity and presentation of different configurations (3m / 6m / 9m)	/5
4. Presentation of the system on our vessels, the <i>Anita Conti</i> and the <i>Côtes de la Manche</i> , demonstrating its operational feasibility.	/5

### 7.3. Calculation of the final score

$$NF = 0.50 \cdot NP + 0.50 \cdot NT$$

The contract will be awarded to the candidate who obtains the best final score (NF), provided that they are up to date with their tax and social security contributions.

## 8. DOCUMENTS TO BE PROVIDED BY SELECTED APPLICANT

In order to be able to notify the contract, the selected candidate will be asked to send the certificates and declarations mentioned below.

- o 1) List of names of foreign employees subject to authorisation,
- o 2) Attestation of due diligence (6 months),
- o 3) Attestation of tax regularity,
- o 4) Civil and professional insurance certificates.

For each co-contractor and/or sub-contractor presented in the tender, the successful candidate must also attach these certificates or declarations.

If the successful candidate is a foreign candidate, it must provide all the documents and information listed in article 1.7 of the CCAP.

## 9. CONDITIONS FOR SUBMITTING OFFERS

**Paper deposits are prohibited.**

Candidates must submit their bids by electronic means on the PLACE website, the government procurement platform.

Candidates wishing to bid must visit the website:

<https://www.marches-publics.gouv.fr/>

This platform makes it possible to:

- download the tender documents, accepting the conditions of access and use of the platform (technical requirements ...)
- ask the contracting authority questions about the consultation file before submitting bids,
- respond by electronic means to the procurement.

After the deposit of the tender on the platform, a message indicates to the candidate that the binder deposit operation has been successfully completed, and then an acknowledgment of receipt is sent to him by e-mail (on the registered user's mailbox) giving a certain date and time to the filing, the date and time of receipt being referred to.

The absence of a confirmation message of good reception or electronic acknowledgment means that the response has not reached the contracting authority. The economic operator must ensure that messages sent by the platform are not treated as unwanted e-mails or spam.

#### File presentation and file format

The accepted formats are: .pdf, .doc, .xls, .ppt, .odt, .ods, .odp, as well as the image formats .jpg, .png and documents .html.

The candidate must not use active code in his answer, such as:

- Executable formats, .exe, .com, .scr, etc. ; Macros ; ActiveX, Applets, scripts, etc.

#### Timestamp

Folders transmitted electronically are time stamped. Any file whose filing ends after the deadline is considered to be out of time. It is advisable to upload the file on the platform well before the date and time limit for receipt of offers. The duration of the download depends on the speed of the candidate's Internet access and the size of the documents to be transmitted. For example, with an effective bandwidth of 128 kbps, one minute is required to download a 1 MB file.

#### Anti-virus

Applicants must ensure that transmitted files do not contain viruses. Receipt of any file containing a virus will result in the inadmissibility of the offer. If a virus is detected, the envelope will be considered as never received and candidates are informed by the information entered during their identification.

#### Authorized backup copy

In accordance with the order of 22 March 2019 (NOR: ECOM1831545A), the candidate who sends his offer electronically can also send a backup copy on electronic physical medium (CD-ROM, DVS-ROM, key USB ....) Or on paper (electronic physical media not allowed).

This backup copy must reach IFREMER by the deadline for submitting the offers indicated in the advertisement and on the cover page of this consultation regulation.

This backup copy must be placed in a sealed envelope bearing the following legible wording: "backup copy". The backup copy must be sent to the following address, by registered mail with acknowledgment of receipt to:

IFREMER

DAJF / Cellule Marchés

1625 Route Sainte-Anne

29280 PLOUZANE

The backup copy will be opened :

1° If the application or the tender transmitted electronically contains a malicious computer program (or "virus");

2° If the application or the tender transmitted electronically is received after the deadline, provided that the buyer has tangible evidence that the envelope has begun to be transmitted before the deadline for the closing of the bids and that the backup copy has arrived within the time limit.

## **10. FURTHER DETAILS**

Contact us for further information:

<https://www.marches-publics.gouv.fr/>

## **11. CALENDRIER PREVISIONAL TIMETABLE**

- Date of publication on the PLACE platform: 16/09/2025
- Date of receipt of tenders: 16/10/2025 à 2 :00 PM (Paris time)